

Message from the President



Connections, Careers and Community – these are the cornerstones of EWI. As we begin a new year, I hope it will be your goal, as it is mine, to make the most of your membership. You will make connections with other members and firms that will expand your network and allow you to associate with other “brilliant” women that you may not have the opportunity to meet without EWI.

We realize that each member is unique and remember that our diversity is what makes our organization distinctly different. The impact on our local community continues to grow. This year, our Philanthropy projects and Executive Women of Tomorrow Conference grant us more opportunities to give back and I hope that you will participate and share with others what EWI of Huntsville is doing for our community.

I would like to thank our 2008-2009 board for leading the way and creating a strong foundation from which this new board will springboard to great heights. Our 2009-2010 board of directors is excited, eager and ready to lead our chapter.

How can you help us **ACE** this year? **Accept** the challenge and be an active member of a committee. **Connect** with others and communicate your ideas so we can help you make the most of your membership. Be **engaged** and see what happens when a group of confident, committed, fun women come together with a purpose.

I appreciate the opportunity you have given me this year to serve as your chapter president. The door is always open. I look forward to hearing from each of you at our November meeting when we work together on team building strategies to make our chapter the best that it can be.

Nancy Gauldin
Berney Office Solutions

CHAPTER BOARD

Nancy Gauldin, President
Berney Office Solutions, Huntsville

Vanessa Akins,
Vice President/President Elect
Huntsville Utilities, Huntsville

Kimberlee Wacker, Secretary
Huntsville Emergency Medical Services
Inc., Huntsville

Theresa Smith, Treasurer
Theresa's Sewing Workroom,
Huntsville

Faith Miller, Treasurer-Elect
Regions Bank, Huntsville

Patty Barron, Programs
VT Group

Jennifer Lutrick, Sergeant-At-Arms
Financial Strategies Group, Huntsville

Tammy Harper, Ways & Means
Westin, Huntsville

Melanie Steele, Communications
M Décor, Huntsville

Lisa Sparks, Membership
First Commercial Bank, Huntsville

Diann Ward, Director-At-Large
Bill Ward Real Estate Team, Huntsville

Dawn Mueller, Advisor
The Perfect Gift, Inc., Huntsville

EWI – Huntsville Chapter
PO Box 51
Huntsville, AL 35804

**Accept
Connect
Engage**

October Meeting

The 2009/2010 Board of Officers and Directors were installed at The Ledges of Huntsville on Tuesday, October 6th.

Nancy Gauldin, President, Berney Office Solutions - Nancy has worked with our member firm, Berney Office Solutions, since 2001. Her company had been a EWI member firm for several years before she began working there. She attended EWI as a guest rep and shortly thereafter became their replacement rep. Nancy immediately noticed the energy and enthusiasm from the women in the group. She has made many wonderful lifetime friends and of course lots of career connections. Nancy has served our chapter as 2004 Membership Director, 2005 Ways and Means Director, 2007 Programs Director and 2008 Vice President. Nancy is a native of Huntsville and a 1991 graduate of the University of Alabama (Tuscaloosa). After college, she lived in Savannah, Chattanooga, Atlanta and San Diego before returning to Huntsville in 2000. She is blessed to have a wonderfully husband, Steve, who should be an honorary EWI member since he has so much input! They like to travel as often as possible but normally can be found in Paint Rock Valley with their horses and Lucky, their dog.

Vanessa Akins, Vice President/President-Elect, Huntsville Utilities - Vanessa was born in Norfolk, Virginia but has lived in Huntsville, Alabama for the majority of her life. She is the older of two siblings and is definitely a mama's girl! Vanessa graduated from Oakwood University, summa cum laude, in 1998 and received a Bachelor of Science degree with a concentration in management. Vanessa is employed with Huntsville Utilities, as an Executive Assistant. She supports the Vice President of Administrative Services and the Chief Information Officer. She has been employed with Huntsville Utilities for 25 years. Vanessa served as our 2008 Membership Director. She is active in her church, Union Chapel. She attends Sunday school and mid-week bible study, she mentors/tutors youth in the church, sings alto in the church choir, serves as the church clerk and is the assistant church courtesy clerk. In addition to being active in the church, she serves her community as well, volunteering her time with Junior Achievement and she is a member of the Society of Professional Women. Vanessa is also a certified CPR and first aid instructor. In her spare time, Vanessa enjoys reading, shopping, spending time with family and friends, making jewelry and pampering her beloved Shih Tzu, Dudley.

Kimberlee Wacker, Secretary, Huntsville Emergency Medical Services, Inc. - Kimberlee is the Director of Business and Finance for Huntsville Emergency Medical Services, Inc. HEMS is Madison County's not for profit ambulance service. She holds undergraduate degrees in Business Administration and Accounting from the University of Saint Mary. She also holds an MBA from the University of Kansas. Kimberlee enjoys her job and also loves her free time which she spends with her family and friends and on a wide variety of

DATES TO NOTE

October 28, 2009

Deadline to Cancel for November 3 meeting

November 3, 2009

Monthly Meeting
5:30 pm Networking
6:00 pm Program & Dinner

November 11, 2009

Board Meeting
The Westin
11:30 am

November 11, 2009

Deadline for EWI Connect Submissions

November 13, 2009

Deadline for Poinsettia Orders

December 1, 2009

Monthly Meeting
Huntsville Botanical Garden
5:30 pm Networking
6:00 pm Program & Dinner

December 12, 2009

Board Meeting
The Westin
11:30 am

interests including the symphony (and music of all kinds), the arts, theater, reading, and volunteer work.

Theresa Smith, Treasurer, Theresa's Sewing Workroom - Theresa will document and maintain our financial records for both our chapter and corporate office. She will obtain all proper vouchers for all disbursements from our chapter along with doing the accounting both monthly and annually for our chapter and corporate office. Assist with the budget committee and the President to keep our chapter in good stand with the corporate requirements.

Faith Miller, Treasurer-Elect, Regions Bank - Faith has lived in Madison since March 1998. She began working at Regions Bank in April of that year. Her family moved here from Orlando, FL with a couple brief stops in other cities before landing in Huntsville. Faith and her husband have been married for almost 36 years. They have four grown children, two daughters-in-law, one son-in-law and two granddaughters with another one on the way. They love to take cruises! She feels that even a bad day at sea still beats a good day at work any time. She currently manages the South Parkway Branch of Regions Bank on Memorial Parkway just north of Bob Wallace and has since December 2001. Her passion is providing customers with exceptional customer service as well as being a resource for them to help them meet their business needs. Networking is one of her favorite ways of getting new business. She I enjoy meeting new people and business owners and getting to know what makes them successful and what their struggles are. She found it gratifying to match customers and her networking acquaintances with their services/needs, etc. Uncovering needs and matching those needs with products, services and businesses is what she enjoys doing most.

Patty Barron, Programs, VT Group - Margaret Watson, JR Enterprises, introduced Patty Barron to EWI and she loved it so much she compiled a folder of documentation to ask her employer to sponsor her membership. She joined EWI of Huntsville in 2002. Her chapter involvement has included serving as 2005 Chapter Treasurer, 2007 Co-Chair for the Executive Women of Tomorrow Conference, and the Scholarship, Philanthropy, Membership, Nominating and Budget Committees. She is a government contractor working for VT Group in the Cargo Helicopter Project Management Office and provides Customer Support to the CH-47 Army fleet of helicopters. She is also serving on the board for the Rocket City – Alabama chapter of the Society of Government Meeting Professionals, which was chartered in April 2009. She is Co-Chair for an Expanding Your Horizons Conference, scheduled for April 2010, which targets girls in middle school to encourage them to pursue careers in STEM careers in the areas of Science, Technology, Engineering and Mathematics. Patty received her Bachelor of Arts Degree in Management from Saint Leo College. She has held several jobs because she married an Army aviator and moved several times during his military career. She and her husband Bill have lived in Madison, Alabama since August 1997.

★★★★★★★

Ways & Means Committee

If you'd like to donate a door prize for the November meeting please contact Tammy Harper

Remember to allow extra \$\$\$ to purchase tickets for Exceptional Prizes.

Ticket Prices are:

1	for	\$3.00
3	for.	\$5.00
15	for	\$10.00

Wine Sales :

1 Glass	\$4.00
2 Glasses	\$7.00
Bottle	\$10.00

★★★★★★★

Watch for Upcoming
Announcements for
Holiday Sales

Jennifer Lutrick, Sergeant-at-Arms, Financial Strategies Group - Jennifer serves as Marketing and Special Events Coordinator for Financial Strategies Group. She attended Judson Women's College and holds a degree in Sociology from the University of Alabama, Huntsville. Jennifer is currently working toward her securities registrations license to advance her career in the financial services sector. She currently resides in Madison with her two daughters Hayleigh and Olivia and is an active member of Asbury United Methodist Church.

Tammy Harper, Ways and Means, Westin Huntsville - Tammy is a resident in Hartselle with her husband of two years. She has two children Brandon 21 and Allyson 15. Tammy has been in the tourism and hospitality industry for ten years and working in the Huntsville market for four years. She has been employed with the Westin Huntsville over two years now and actually opened the hotel. Her current position is the Director of Sales and Marketing. In her free time, she is a hair and make up artist and loves to travel. She has done a lot of volunteer work for domestic violence causes and with the City of Decatur Police department.

Melanie Steele, Communications, M Décor - Melanie was born in Arizona, the youngest of three children, and was the first in her family to graduate from college. She earned her undergraduate degree in Business Administration from Mississippi University for Women and her Masters Degree from Florida Institute of Technology in Huntsville. She and her husband have been married for 29 years and have two beautiful daughters, both of which attend the University of Alabama. Melanie became interested in interior design several years ago when she and her husband built their first home. She spent several years studying on her own and decorating for herself, family and friends. After years of working in the local defense community (currently a Program Analyst in the Cruise Missile Defense Systems Project Office) she followed her dream of becoming an Interior Decorator receiving her Interior Design Certification from UAH. Her decorating philosophy is "Love Where You Live!"

Lisa Sparks, Membership, First Commercial Bank - Lisa is the Community Regional Executive for First Commercial Bank. She is responsible for retail banking, branch security and operations. She has invested 17 years in banking, 6 of which has been with First Commercial. Lisa is currently on the board of Harris Home for Children Foundation, School Foundation and Educator's Institute. She is serving as a "Leader on Loan" for United Way, team captain for the Huntsville Chamber Total Resource Campaign, and an active member of EWI. Lisa is a native of Huntsville. She graduated from Faulkner University with a Bachelor's of Science in Business Administration. She is married with 3 beautiful children (Courtney 18, Nicole 9, & Conner 5).

Diann Ward, Director-at-Large, Bill Ward Real Estate Team - Diann is married to Bill Ward - Owner of Bill Ward Real Estate Team and has 3 children Trey 13, Alex 11 and Peyton 9 She is the closing coordinator and marketing director for

New Member Postings

The Membership Committee posts firms for possible membership. Objections to this membership must be received in writing from a member firm executive within ten (10) days of posting. If no objections are received, the membership committee will contact the firm(s) for membership.

Company: Select Solutions
Rep: Colleen Cain-Buckner
Major: Public Relations
Minor: Consultants

Direct questions/objections to Lisa Sparks by email at
LisaSparks@fcb-hsv.com

To nominate a member firm, request a referral form from any board member. Send the completed form to Lisa.



**Please send Membership changes/corrections to
 Lisa Sparks, First
 Commercial Bank**

**See LCAM Report
 on Page 6!**

their company. She has been a member of EWI for 3 years. She graduated from The University of Alabama with a BA in Communications. She loves to watch Alabama Football and is very busy with her children's baseball and basketball games. Diann has our chapter in the past as 2007 Secretary and 2008 as Sergeant at Arms.

Dawn Mueller, Advisor, The Perfect Gift, Inc. - Dawn has been married to Ed for 17 years. They have one child Jacob 15 years old. Dawn has owned a gift basket business since Jan 2001 and received National Award Winning Designer. Her family moved to Huntsville from St. Louis 12 years ago and she opened The Perfect Gift in Harvest three years ago. Dawn has been a member of EWI since 2005 and has served as 2005 Program Director, 2006 Ways and Means Director, 2007 Vice President and 2008 President.

November Meeting

Establishing an Effective Team

Dale Carnegie Training

By Nancy Covert

Establishing a new team or renewing an existing one is the responsibility of everyone on the team. Effective teams are built on establishing a common vision, creating building blocks for communication and collaboration, identifying and planning for roadblocks and establishing accountability.

Rarely are great business accomplishments the work of just one individual. The problems you face in your organizations are usually too complex to be solved by any one person or discipline. When it comes down to it, the ultimate goal of any team is to solve problems and get things done, whether you are in a project team, a vertical team or a cross functional team.

You may be creating a new team or establishing a more effective team from an existing group of people. Regardless, you are collectively responsible for the ultimate outcome.

Meeting and Guest Reservation Deadline Wednesday, October 28, 2009 5:00 pm

Notify: **Jennifer Lutrick**
Email: **Jennifer.Lutrick@RaymondJames.com**
Phone: **256.705.0300**

Remember...you have a **STANDING** reservation. You **MUST** notify Jennifer your regrets by the **Deadline** or you will be charged \$25.00 for a missed meeting! If you are bringing **Guests**, reserve no later than the October 28th deadline. Include the name, title, company, and who will pay.

EWI-Huntsville November Meeting

**Tuesday,
November 3, 2009
5:30 p.m.**

**Huntsville Chamber
of Commerce
225 Church St. NW**

\$25.00

*This is a networking
opportunity so bring business
cards.*

**Catered by
Bubba's Silver Spoon
Menu**

*Mescaline Salad with
Dried Cranberries and
Toasted Pecans
Grilled Chicken with
Wild Mushrooms
Grilled Flank Stead with
Blue Cheese Gratin
Green Beans with Almonds
Carmalized Onion Mashed
Potatoes*

Dessert *Shortcake Station
Fresh Rolls & Butter
Iced Tea, Coffee and Water*

64th Leadership Academy and Annual Conference (LCAM) Louisville, Kentucky September 24-26 2009



Angela Moulton

As a newly appointed “rookie” of EWI, I was honored to be selected to go to LCAM although I have to be honest, I really had no idea what to expect. As a person who’s conference experience was limited to science, technology and other geeky pursuits, I had no idea what a conference filled with so many women from diverse backgrounds would be like. I was interested to see that not unlike our own chapter; EWI casts a wide umbrella with many different women with many different backgrounds coming together for the common purposes that EWI stands for.

There were several events, workshops, lunches, dinners and mixers and although for various reasons some were more successful than others, there are several things that I have learned from attending LCAM. First, I learned that EWI is a national organization with a rich and respectful history. I had the opportunity to meet many women who had been with the organization for many years and it was impressive that their commitment to EWI is as strong today as it was when they were a newby like me. I also learned that there are strong chapters such as EWI of Chattanooga and Atlanta which are right up the road and willing to offer help and expertise whenever needed.

I also learned that a person can never under estimate the value of professional development. In two of the workshops that I attended, I found new skills and ways of dealing with my employees that I easily implemented when I returned to work. Professional development is an excellent way to renew yourself professionally and personally. If there would be a type of professional program that you would enjoy having this year at our chapter, I would encourage you to speak to Patty Barron, our Programs Chair, or a member of that committee and let them know what types of programs would help you professionally.

Finally, I learned and most importantly to me as a new member, I learned that our chapter is a really wonderful group of professional ladies. From spending time with the women that attended LCAM, I got to know members of our chapter in a way that only happens when you spend extended amounts of time with them. In addition, I also learned that although all members of our chapter are unique, we all have something to add to our chapter and the potential to make our chapter one of the best in the nation. I would encourage all members to get involved in a committee or event so that the chapter can fully benefit from your specific experience and expertise. Thank you to the chapter for sending me to LCAM, I hope that I represented the chapter in the best possible light.

Patty Barron

As the new EWI of Huntsville Program Director, my LCAM experience was simply perfect timing. There were continuing references about the programs being our greatest recruiting tool. There were excellent speakers who provided information that will help me personally and professionally. My experience was full of opportunity for knowledge and I enjoyed myself immensely. There were great stories, many gems of wisdom, engaging speakers, and the 3Cs of Connect, Career, and Community. LCAM impressed me as a multi-day rally for EWI that celebrated individual and chapter accomplishments. However, you had me hooked when Sylvester showed up at the Reading Rally.

**Vanessa Akins**

My first LCAM was an incredible experience. There were member firms from everywhere and each representative was filled with much knowledge and passion for EWI. The presenters were amazingly well-rounded and eagerly shared their expertise to help each attendee become better, personally and professionally. It is a experience that I highly recommend every member of EWI share at least once in their lifetime; LCAM is truly a life changing experience.

Pam Holtzclaw

10 hours in the car with a great EWI friend on our way to Louisville, KY
 6 Ladies from Huntsville Chapter of EWI to share the experience
 4 different sessions at the 62nd annual LCAM that has given me new perspective
 1 more LCAM that I am glad I attended

The great thing as always is that I was able to spend time with women from all over the US and Canada that share a common goal with me; to make us better overall people.

Hope to see you all in Kansas City next year!

Ways & Means



EWI is partnering with Davis Wholesale Florist to offer fresh Holiday Poinsettias in two sizes. These beautiful plants are perfect for holiday gift giving and decorating homes, businesses and churches. Payment is due at the time of your order and plants are scheduled to arrive the first week of December. *Deadline for ordering is Tuesday, November 13th.*

7" Pots (approx 18" tall) \$13.00
10" Pots (approx 30-36" tall) \$33.00

POCs are Lara Bryant (lara@larabryantagency.com) and
Tammy Harper (tharper@westinhuntsville.com)

Membership & Meeting Attendance Report October, 2009

Chapter Membership	
Current membership	43
Firm Representatives	41
Sustaining Members	0
Life Members	2
Transitional Members	0
Firms without Representative	0
TOTAL MEMBERSHIP	43
Attendance	
Firms Represented	27
Firms Unrepresented	16
Firms Represented by Guests	0
Percentage of Firms Present	68%
Representatives Present	
Representatives Present	23
Guest Representative Present	0
Life Members Present	0
Transitional Members Present	0
Percentage of Members Present	52%
Guests Present	6
TOTAL ATTENDANCE	29

Treasurer's Report Financial Summary September 2009

General Operating Funds:

First Commercial Bank—Checking	\$ 4,226.16
First Commercial Bank—Savings	1,595.57
Total Gen Funds	\$ 5,822.13

Business/Career/Development Program (BCDP)

First Commercial Bank Checking	\$ 3,738.34
First Commercial Bank—Savings	\$ 1,982.91
First Commercial-Bank—CD	\$21,793.08
Wachovia Securities Portfolio Value:	\$ 12,370.70
Total B/C/41 Accounts	\$39,885.03

Who We Are:



CONNECTIONS | CAREERS | COMMUNITY

Mission

Executive Women International® is an organization, which brings together key individuals from diverse businesses for the purpose of:

- Promoting member firms
- Enhancing personal and professional development
- Encouraging community involvement

Vision

“The Leading Connection for Business Professionals”

HUNTSVILLE CHAPTER MEMBER FIRMS

AAA-Alabama ♦ ADTRAN, Inc.
 Alabama Business Furnishings
 Armstrong Relocation ♦ Avon Products, Inc.
 Belzon, Inc. ♦ Berney Office Solutions
 Bill Ward Real Estate Team ♦ COLSA Corporation
 Costco Wholesale
 Crestwood Medical Center ♦ Dale Carnegie Training
 ♦ Downtown Rescue Mission ♦
 Enterprise Rent-A-Truck ♦ Financial Strategies Group
 First Commercial Bank ♦ HEMSI
 Huntsville/Madison County Chamber of Commerce
 Huntsville Utilities ♦ ITC DeltaCom, Inc.
 J.R. Enterprises ♦ Lia Sofia ♦ Life Enrichment Group
 ♦ LogiCore Corporation ♦ M Décor ♦
 ♦ Northwestern Mutual Financial Network ♦
 ♦ Patty Demos, Attorney At Law ♦
 Publix Super Markets, Inc. ♦ Regions Bank
 SAIC ♦ Sci-Quest ♦ Snelling Personnel Services
 State Farm Insurance ♦ Tastefully Simple
 The Perfect Gift ♦ Theresa's Sewing Workroom
 The Westin-Huntsville ♦ Von Braun Center
 VT Group ♦ Wachovia Securities